

December 10, 2014

Dear Quotient Customer,

We are excited to inform you of an upcoming enhancement to one of our products.

Beginning December 15, 2014, our ALBAzyme™ Papain Solution, Z317UA will be sold as an ALBAzyme™ Papain Solution Kit. The kit will contain the papain enzyme solution, and in that same package we have added a vial of Enzyme Control.

This product enhancement was made at the request of our customers, who wanted an enzyme control solution to test the effectiveness of enzyme treatment. The enhanced ALBAzyme™ Papain Solution Kit now contains

- 1 – 3 mL vial of papain solution
- 1 – 5 mL vial of enzyme control solution

The new package is a direct substitute for the current product. We will no longer sell the Papain Solution alone. There will be no change in cost to you.

The Product Code for the enhanced ALBAzyme™ Papain Solution Kit will be Z317U. If you have a standing order in place for ALBAzyme™ Papain Solution, Z317UA, you will notice a change in your next shipment. We will automatically substitute ALBAzyme™ Papain Solution Kit, Z317U. This will require no action on your part.

We are excited to bring an improved product to the market, in answer to customer requests. If you have any questions or concerns, please feel free to contact your Account Executive, or to contact me directly.

Thank you for your continued support!



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