



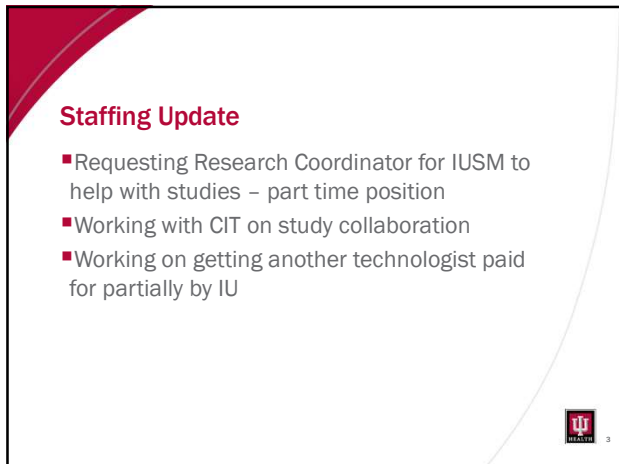
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05/11/2022

	Cellular Therapy Lab Workload								
	Flow	Pre CD34	Freezes	Plasma Deplete / Conc	Auto Inf	Allo Infusion HPC(A), Marrow, and Cords	CAR-T Inf	Thaw	Thaw/wash
2019 Q4	152	123	89	88	84	23		80	4
2020 Q1	149	120	82	66	68	28		74	0
2020 Q2	208	119	84	85	59	26		74	0
2020 Q4	189	131	87	86	77	22		76	10
2020 Q4	198	120	90	84	76	20		78	6
2021 Q1	176	124	85	80	80	15		85	1
2021 Q2	197	149	100	89	84	22	1	83	8
2021 Q4	110	139	83	77	74	13	8	70	8
2021 Q4	123	111	70	77	76	20	6	67	13

- 3% decrease workload via product manipulation/testing/infusion from 2021 Q3 compared to 2021 Q4.
- Year over year decrease of 16% in workload via product manipulation/testing/infusion.
- Billed 1118 tests in Q4, a decrease of 12% billed tests compared to 2021 Q4.
 - Currently unable to bill for Mid CD34 counts until Cerner test is built

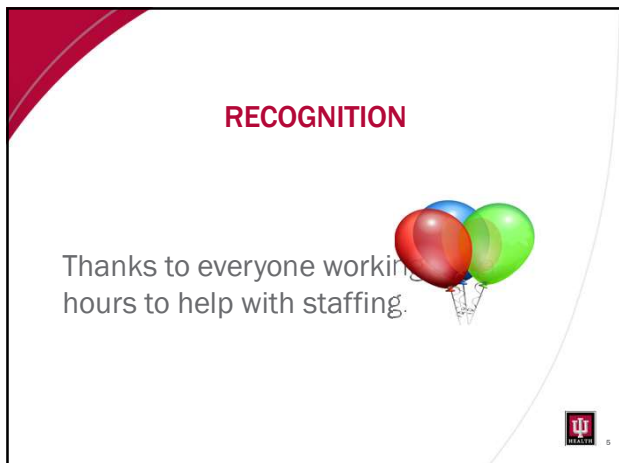
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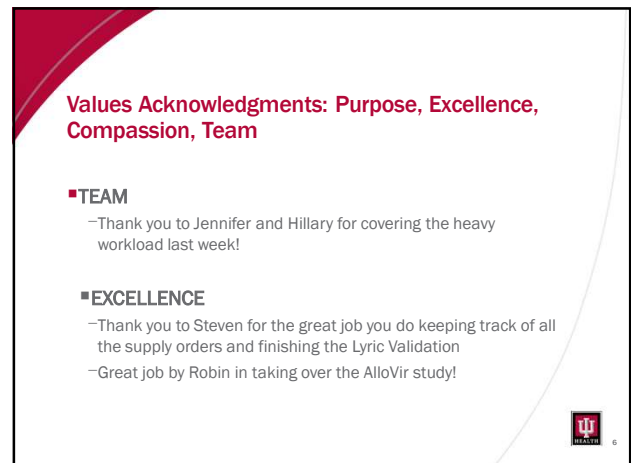
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